

Tips from a Director...no names mentioned...

Typical Directors Phone Call at 7.30am:

Director 1 - "There is no need to pick me up this morning at 7.30am."

Director 2 - "Why's that?"

Director 1 - "Because I forgot I didn't have any clean underpants this morning and had to put the washing machine on. I am currently stood at the ironing board trying to dry them with the iron!"

Director 2 - "OK then I'll see you at Christchurch!"

Event Banners

To supplement our corporate marketing material we have acquired two TrinickWarr banners. One of these banners as shown in the below photograph is permanently displayed at Bournemouth Sports Club where we are sponsoring the Hockey Team - our own Andrew Cross is the first team goal keeper! The other banner is available for corporate events and was most recently used at the F1 Testing Day and Brighton office opening.



Stamps

Ever been in the embarrassing situation of having to post a tender and franking the envelope by mistake! Well the same Director had the ingenious idea of taking the franked envelope to the post office and buying stamps to cover the frank mark! The postage was 42p - which was made up of 1 nr 19p and 23 nr 1p stamps!! For further 'Tips and Advice' try contacting our Health & Safety Director!

Birds Eye View...

Whilst on a recent kite surfing expedition in Egypt Jonathan Carter was able to use his pocket MI5 satellite camera to snap this photograph of the Chairman hopefully concluding a stone cleaning and repairing contract with Magdi Salem, Professor of Egyptology at the University of Thomas Cook, Cairo.



Class of 2004....

It is good to welcome on board new members of staff arriving since the last news letter:

Nana Adjei-Kusa

Assistant QS, Chichester

Martyn Bone

Assistant QS, Chichester

Lawrence Larbi

Project QS, London

Paula Bromfield

Financial Controller, Christchurch

Marie Leaton

Assistant Project QS, Christchurch

Simon Callan

Project BS, Christchurch

Chen Chong

Project QS, Portsmouth

Carol Clifford

Administrator, Portsmouth

Katrina Brown

Assistant QS, Portsmouth

Susan Capnerhurst

Secretary, Christchurch

David Neal

Managing Surveyor, Chichester

Roslind Ng

Assistant QS, Portsmouth

Alex Baffoe

Project QS, London

Sean Clemons

Assistant QS, Brighton

Nabil Ouertani

Administrator, Chichester

Nick Matthews

Assistant QS, Chichester

Steven Duncanson

Assistant QS, Christchurch

Alicia Goodchild

Office Manager, Brighton

Greg Rose

ICT Administrator, Portsmouth

Jade Po Kellard

Administrator, Southampton

Daniel Strange

Asbestos Surveyor, Chichester

Philip Smith

Assistant Building Surveyor, Christchurch

Nick Couling

Assistant Quantity Surveyor, Christchurch

Andrew Cross

Project Quantity Surveyor, Christchurch

Hannah Sherwood

Secretary, Christchurch

Phwarr Press

the in-house newsletter of P H Warr plc

Trinick Warr

Property & Construction Solutions

Trinick Turner

Property & Construction Solutions

Trinick Turner



Back row left to right: Lawrence, Adrian, Martin and Alex. Front row: Jenny and Lee.

We are delighted to announce that the firm have acquired the central London Quantity Surveying practice Hamilton H Turner & Son who are celebrating their centenary this year. The latter will become a division of P H Warr plc and will operate in London as 'TrinickTurner' from 1 May 2004.

The acquisition enables the convergence of two diverse organisations and the consolidation of the combined London business at the prestigious Queen Anne's Gate location in Westminster.

The former principal of Hamilton H Turner & Son, Martin Hart joins the Board as a Director. In addition to Martin we are pleased to welcome all members of the existing team to our company including Adrian Meconi (Managing Surveyor - Designate), Lee Bunting (Senior Surveyor) and Jenny Deyes (Office Manager). In addition Lawrence Larbi has relocated from Brighton to London and Alex Baffoe has recently commenced employment.

Over the years Hamilton H Turner have worked for a wide variety of clients and they retain Queen Mary College (part of the University of London) and London Hostels Association as their primary clients.

In addition to their Quantity Surveying skills, Adrian also undertakes CDM Planning Supervision and Lee claims to be somewhat of a Mechanical and Electrical 'expert' - very handy for those 'tricky' cost plans!

Major Projects Update

We are very pleased indeed to have received our Quantity Surveying and CDM Planning Supervision appointments from the Police Federation of England and Wales for the project to develop their national training and conference headquarters at Leatherhead, Surrey. With an estimated project value of c.£10,000,000 this is our single largest project appointment secured to date.

The project is being established currently by Jonathan Carter ably assisted by members of the Chichester and Portsmouth teams undertaking the pre-contract services. It is hoped that work should commence on site in Autumn 2004 with the building completed by the end of 2005.

Welcome Back!

We are delighted to welcome back former Trinick employee Trevor Moss.



Of late, Trevor has been working in the civil engineering sector with Balfour Beatty

since 1997 but has decided to make a return to the property and construction sector and in particular was delighted to discover that Trinick was recruiting once again.

He joins Sue in Brighton as her right-hand man with a view to freeing up Sue to expand our QS team and operation in the Brighton office. A warm welcome to Trevor who is an RNLI shore volunteer in this spare time!

Building Surveying News

Adrian Jones and Simon Welch are pleased to announce the recent restructuring of the Building Surveying division.

The restructuring will see Adrian being focused on business development in the Midlands and London regions with Simon taking similar responsibility for the 'southern' part of the country and overseeing of the Building Surveying services from our South coast offices.

The chaps are particularly keen to 'cross-sell' and no doubt will be in touch with other members of the firm for their potential ideas....

Movers...

Birmingham



We relocated the Leicester office in February 2004 to the more strategic location of Birmingham city centre. Our thanks to Adrian for expertly overseeing and ensuring a very smooth relocation for us.

Brighton



More recently we have relocated out of Brighton city centre to very pleasant converted barn accommodation at Hurstpierpoint which is very strategically located a few minutes from the intersection of the A27 and A23. Again our thanks to Sue Elliott and her team for ensuring a very smooth relocation.

At the recent office launch on 20 May 2004 which was attended by a record number of clients and contacts all commented on the serene surroundings (not to mention the view of the Friesians from the window!) and quality of service being provided by the team. Congratulations to one and all!

Southampton



Following recent discussions between Jonathan Carter, Hilary Robson and Jonathan White it has been agreed that our Southampton office will become our centre of excellence in the provision of Corporate Recovery and Business Support Services being championed by Hilary.

This means that the team will be primarily focused on our Corporate Recovery cases, Capital Tax Allowances appointments which we are partnering with the leading international business advisors Grant Thornton and developing new business in each of our other office locations.

As a result we are pleased to announce that Al Fothergill has returned to the Christchurch office and slotted into the Quantity Surveying team headed by Jonathan White.

Similarly Katrina Brown will now be working out of the Portsmouth office as part of the Quantity Surveying team being directed by Jonathan Carter. Any questions in relation to our Corporate Recovery and Business Support services should be referred to Hilary in the first instance.

Our congratulations to Hilary Robson, Jade Po-Kellard and the rest of the Southampton team for organising a very successful office event in February 2004 attended by a wide variety of our clients and leading Southampton business people.

...& Shakers

Client of the Year

The **PLACES** for PEOPLE Group

Just in case anyone was wondering, our top invoiced Client in 2003 was PfP Developments (North British Housing).

The race is on to be our 'Client of the Year 2004' and the contenders so far in no particular order include Portsmouth City Council, PfP Developments, Warden Housing Association, Higgins Construction Plc and London Bus Services.

Manager of the Month

The consistently top performing team for 2004 to date has been Asbestos Risk Management. Our Manager of the Month is presented with the keys for a Maserati Spyder for a weekends use.

The Manager of the Month competition is available to all Business Unit Managers with the same reward.



Silverstone F1 Test Day

We were pleased to entertain again this year over 40 clients at Silverstone motor racing circuit for the F1 testing day. This was a unique opportunity to see at first hand the prestigious engineering and professionalism of a majority of the top teams that were present including Ferrari, McLaren, Williams, Renault and BAR to name a few. No prizes for guessing who's Ferrari is shown in the photograph - needless to say it was the choice of a number of people including Jonathan White and the MD!



It's a Family Affair

Our belated congratulations to Nathan and Natasha Griggs on the birth of their baby girl Isobel Scarlett, weighing in at a sturdy 8lbs 8oz.



We are also pleased to announce that Emma Wise is expecting a baby. The new arrival is due in October 2004 and Emma will be leaving on 29th June. We wish Emma the very best with the remaining weeks to the new arrival and look forward to hearing the exciting news and welcoming her back.

Furthermore, we extend our congratulations to Nicky Turner (21) and her Partner, Pete Southwell (34) who are pleased to announce they are shortly to become grandparents!

Minor Planet System

Implementation of the system is now complete on all company vehicles with the initial reports being successfully downloaded and retrieved. We are pleased to have the system finally in place in order to provide an effective anti-theft deterrent and automate our mileage record keeping.

TRACE

The information retrieved from our web based time recording system which has been used on a corporate wide basis since the beginning of the year has been extremely informative and encouraging. In particular the system has enabled us to objectively assess the profitability and success of each of our projects and to improve our overall efficiency. Further fine tuning of the system will be launched very soon. So watch this space!

Caption Competition



Below is a picture of Sue Elliott from our Brighton Office, who recently took part in the 2004 Benson Sailing Challenge.

If you can think of an apt or amusing caption for this picture, cut it out and fill it in, then send it to David Johnson at the Christchurch office.

Caption _____

Your Name _____

Office _____